|  |  |  |  |
| --- | --- | --- | --- |
| INVITATION TO TENDER  DIRECT AWARD |  | Date: 04-12-2023  Project no.: 10055602 | |
|  |  |

INVITATION TO TENDER

REGARDING DIRECT AWARD (Project no - 10055602)

REGARDING *procurement of the Consultant (Consulting team) to support the preparation of Transitional Plans in four local self-government units in BiH – Banovici, Breza, Ugljevik and Zivinice within the area of agriculture.*

Table of Contents

[1. The SEI’s Operations 3](#_Toc152591116)

[2. A short background of the assignment 3](#_Toc152591117)

[3. Instructions for direct awards 3](#_Toc152591118)

[3.1 The SEI’s contact for questions 3](#_Toc152591119)

[3.2 Submitting a tender 4](#_Toc152591120)

[3.3 Closing date 4](#_Toc152591121)

[3.4 Award decision 4](#_Toc152591122)

[4 Description of the assignment 4](#_Toc152591123)

[4.1 General/Extent 4](#_Toc152591124)

[4.2 Objective and purpose 5](#_Toc152591125)

[4.3 Time schedule/Delivery schedule for the assignment 5](#_Toc152591126)

[4.4 Requirements for the assignment 5](#_Toc152591127)

[**4.4.1 Technical specification** 5](#_Toc152591128)

[**4.4.2 Technical proposal** 6](#_Toc152591129)

[**4.4.3 Staff and skills requirements** 6](#_Toc152591130)

[4.5 Compensation 7](#_Toc152591131)

[5 Award criteria 7](#_Toc152591132)

[5.1 Assessment of award criteria 7](#_Toc152591133)

[5.2 Criterion 1 7](#_Toc152591134)

[5.3 Criterion 2 8](#_Toc152591135)

[5.4 Criterion 3 9](#_Toc152591136)

[5.5 Criterion 4 9](#_Toc152591137)

[5.6 Criterion 5 9](#_Toc152591138)

[6 Evaluation model 10](#_Toc152591139)

[7 Annexes 10](#_Toc152591140)

# **The SEI’s Operations**

SEI is an international non-profit research and policy organization that tackles environment and development challenges.

SEI connects science and decision-making to develop solutions for a sustainable future for all.

SEI's work spans climate, water, air and land-use issues, governance, the economy, gender and health. Stakeholder involvement is at the heart of our efforts to build capacity, strengthen institutions and equip partners for long-term change. The knowledge and findings are accessible to decision-makers and civil society: as our own open access material, in leading academic journals, and repackaged for effective decision support.

To promote debate and share knowledge the SEI convene decision-makers, academics and practitioners and engage with policy processes, development action and business practice worldwide. SEI has offices in five continents and works locally, regionally and globally.

For more information about the SEI, our assignments, and ongoing projects, visit our website: <https://www.sei.org/>

# **A short background of the assignment**

SEI is implementing the “Sustainable Transition of Bosnia and Herzegovina (BiH SuTra)” programme. One component of the programme **Supporting the Transition of Coal Regions in BiH,** encourages the local bottom-up approach for creating Transition Plans and implementing comprehensive transition policies in local governments in coal regions in BiH. Four local self-government units (LSGUs) of the coal region(s) in BiH are partners of the Programme: Municipality of Breza, Municipality of Banovići, Municipality of Ugljevik and City of Živinice.

More info about the Programme is available in Annex 1 of this tender (please see Annex 1\_Overview of the BiH SuTra Programme).

The purpose of this procurement is to procure a Consultant (Consulting team) that will provide thematic expertise in the area of agriculture, sustainable food systems and rural areas (“Agriculture” in further text) during the preparation of the Transitional Plans for partner LSGUs.

# **Instructions for direct awards**

## **The SEI’s contact for questions**

Name: Saša Solujić

Phone: +46 70 301 8292

E-mail: [sasa.solujic@sei.org](mailto:sasa.solujic@sei.org)

Closing date for questions is: **20-12-2023** *(The deadline has been extended from**11-12-2023 to 20-12-2023).*

## **Submitting a tender**

Suppliers are prompted to use this document as a base for the tender document and adherent documents. The yellow check boxes are to be completed with answers in this document, as well as the annexes.

Met requirements are confirmed with an “X” in the check box (Please look at XXXX). The tender must contain confirmation that all shall requirements for the offered service are met in full. Note that the text boxes are expanding automatically when filled with text. If more than ½ page is required, an annex can be added. When a supplier wants to use annexes, it must be denoted in the text box, and the annex shall be visibly marked in turn. All documents shall be marked with the registration number for the direct award (Project no.: 10055602).

|  |  |
| --- | --- |
| **Name of tenderer including subcontractors, if applicable.** | **Submit Corporate Identity number, tenderer, including subcontractors, if applicable:** |
|  |  |
|  |  |
|  |  |

Tenders are to be submitted via e-mail to: [sasa.solujic@sei.org](mailto:sasa.solujic@sei.org)

A submitted tender is valid for **90** days from the closing date for the tender.

## **Closing date**

The tender must arrive no later than **29-12-2023, end of the day.** (*The deadline has been extended from 19-12-2023 to 29-12-2023).*

## **Award decision**

All tenderers will be notified immediately, via e-mail, regarding the award decision *with motivation* when the decision is made.

The award decision does not constitute a contractual acceptance of the tender. A binding agreement only comes into effect after the written contract has been signed by both parties in two identical copies.

# **Description of the assignment**

## **General/Extent**

The tenderer must be a legal entity (or Consortium) based in Bosnia and Herzegovina able to support and provide agriculture thematic expertise for the Programme Component 2 - Supporting the Transition of Coal Regions in BiH for the BiH SuTra” programme, implemented by the Stockholm Environment Institute (SEI).

For this role, SEI is searching for two experts: 1) Working Group (WG) Leader for Agriculture and 2) Rural Development Expert. SEI envisages Rural Development Expert to support WG Leader in developing measures with specific expertise.

The Consultant might be required to travel occasionally within the territory of Bosnia and Herzegovina.

The main envisaged tasks include the following:

1. Provide support for the establishment and leading the thematic Working Group for Agriculture,
2. Identifying synergies with other working groups and cooperation, where needed (for example with WG for Biodiversity),
3. Supplement and finalize the situation analysis for the agriculture thematic area in four partner LSGUs, based on pre-prepared drafts,
4. Provide support for stakeholder consultations,
5. Identification of measures and corresponding activities and preparation of Transitional Plans for the agriculture thematic area,
6. Provide support for the adoption of Transitional Plans,
7. Capacity building (in agreement with SEI).

The consultant will work closely with SEI experts from this field.

Please refer to Annex 2 for specific details about timeline and deliverables (please see Annex 2\_Procurement Tasks, Timeline and Deliverables).

Understand and accept the requirements above: Yes

## **Objective and purpose**

The purpose of this procurement is to procure a Consultant (Consulting team) that will provide thematic expertise in the area of agriculture during the preparation of the Transitional Plans for partner LSGUs. Technical assistance is embedded into the implementation of all required tasks, as well as on-the-job training of working groups’ members and stakeholders.

Understand and accept the requirements above: Yes

## **Time schedule/Delivery schedule for the assignment**

The contract is intended to run from contract signing until the end of 2024.

The main deliverables and timeline for this procurement are enclosed to Annex 2 of this procurement (please refer to Annex 2\_Procurement Tasks, Timeline and Deliverables for more details).

Understand and accept the requirements above: Yes

## Requirements for the assignment

### **4.4.1 Technical specification**

The tenderer **must** be a legally registered entity. In the case of consortia, at least one entity has to be registered in Bosnia and Herzegovina. Proof of registration must be attached as an Annex to the Technical Proposal of this procurement (please refer to section 4.4.2 of this procurement and to Annex 3\_Technical Proposal for more details).

The tenderer **must** have a minimum of 5 years of relevant experience in the area of agriculture, sustainable food systems and rural development.

### **4.4.2 Technical proposal**

The tenderer **must,** as verification of requirements fulfilment, attach a Technical Proposal as a separate Annex of this procurement, with a font between 10 and 12. The attached Technical Proposal mustcontain the followings:

* Tenderer’s presentation, capacity and expertise: a brief description of the tenderer, including the year and country of incorporation and types of activities undertaken, general organizational capability;
* Proposed Methodology that should describe the tenderer’s responsiveness to the procurement by identifying specific actions to address the requirements and demonstrating how the proposed approach and methodology meets or exceeds the requirements;
* Quality Assurance and Risk Management Procedures;
* Relevance of specialized knowledge and experience on similar engagements done in the country/region;.
* Proposed experts for the assignment CVs for key personnel that will support the implementation of this project. CVs should demonstrate qualifications in areas relevant to the assignment;
* The tenderer's comments and suggestions on the Tasks, Timelines and Deliverables, if any;
* Other relevant info.

Please refer to Annex 3 (Annex 3\_Technical Proposal) for more information.

### **4.4.3 Staff and skills requirements**

Working Group Lead for Agriculture

1. University degree in agriculture related field;
2. Native BHS speaker, good knowledge of English;
3. Have a minimum of ten (10) years of relevant and practical experience in professional experience in the agriculture sector.

Expert Rural Development and Agriculture:

1. University degree in agriculture related field;
2. Native BHS speaker, good knowledge of English
3. Minimum of 5 years of experience in one or more fields below:
   * Rural development, sustainable development of rural areas;
   * Sustainable food systems - food production, organic farming, consumer behavior;
   * Experience with pre-accession assistance (IPARD).

Understand and accept the requirements above: Yes

## **Compensation**

The quoted price must be provided by the tenderer at a daily rate for the full assignment. The maximum budget for this assignment, including extension options, must not exceed the total amount of 240,000 SEK.

Other expenditure in connection to the execution of the assignment will be reimbursed to the tenderer (travel, logistics).

The price **shall** be stated in SEK, VAT excluded.

|  |  |
| --- | --- |
| State the price for the assignment: |  |

The tenderer shall state the estimated number of working days for the assignment per expert. Please fill in the Annex 4 (Annex 4\_Breakdown of Work Days and Price) and attach as a separate Annex to this application. The price breakdown must match the offered total price above and show the daily rate for the consultants and the breakdown of number of envisaged working days per task.

# **Award criteria**

The SEI will adopt the most economically advantageous tender from the assessment ground best relation between price and quality with the evaluation method and criteria stated in Chapter 6 in this tender document.

## **Assessment of award criteria**

The SEI will assess the extent to which the tenderer has fulfilled the award criteria. References will be taken when deemed appropriate. Award criteria 1-5 will be assessed on a scale of 0-3 points with the following guideline values:

**Excellent** = Excellent fulfilment of requirements/provides much added value. **(3P)**

**Very Good** = Very good fulfilment of requirements /provides added value. **(2P)**

**Good** = Fulfilment of requirements. **(1P)**

**Not acceptable** = Does not fulfil the requirements **(0P)**

## **Criterion 1**

The tenderer **should** have the following qualifications and skills: The tenderer shows focus and knowledge in area, including elaborated methodology and approach how to incorporate elements of the Green Agenda for the Western Balkans (GAWB)/EU Green Deal in approach, measure development, and other deliverables.

Meriting is:

a.) 3 points for descriptions authenticating that the tenderer has focus and knowledge within the areas that are scope of this procurement, including explicit linkage how the GAWB will be integrated through the deliverables and tasks, especially measure development.

b.) 2 points for moderate focus and knowledge within the areas that are scope of procurement, including moderate linkage how the GAWB will be integrated (not harmonized through all tasks, deliverables and measure development).

c.) 1 point for limited focus and knowledge within the areas that are scope of procurement, including partial linkage how the GAWB will be integrated (not harmonized through tasks, deliverables and measure development).

d.) 0 point for lack of focus and knowledge within the areas that are scope of procurement.

The tenderer **must** pronouncedly state how the set requirements are met in the document attached by the tenderer under section [4.4.2](#_4.4.2_Technical_proposal) of this tender document.

## **Criterion 2**

The tenderer **should** have the following qualifications and skills: **at least three projects in the last five years** (with more than 50% of implementation in case of ongoing projects and suppliers share of minimum 30,000 EUR) in any of the following areas in Bosnia and Herzegovina or region:

* Support to policy, legal and strategic framework development related to agriculture, sustainable food systems and rural areas;
* Organic and environmentally friendly farming;
* Decrease of pollution from agriculture;
* Sustainable food systems, food production, consumer behaviour;
* Circularity and decrease of waste in agriculture;
* Rural development;
* Capacity building of public administration in relevant areas;
* Agriculture and adaptation to climate change.

In case of regional projects, tasks/deliverables that are specific for BiH must be emphasized.

Meriting is:

a.) 3 points for 5 or more references matching the requirements, references provided are from different areas.

b.) 2 points for 4 references matching the requirements, references provided are from different areas.

c.) 1 point for 3 references matching the requirements.

d.) 0 point for less than 3 references matching the requirements.

The tenderer **must** pronouncedly state how the set requirements are met in the document attached by the tenderer under section [4.4.2](#_4.1.2_Technical_proposal) of this tender document.

## **Criterion 3**

The Working Group Lead for Agriculture **should** have the following qualifications and skills: **At least five years** of proven experience working with public administration at all levels, including experience and expertise in providing technical support and/or developing policies/ action/strategic plans for different levels of government in relevant fields.

Meriting is:

a.) 3 points for 7 years or more of adequate experience.

b.) 2 points for 6 years of adequate experience.

c.) 1 point for 5 years of adequate experience.

d.) 0 point for less than 5 years of adequate experience.

The tenderer **must** pronouncedly state how the set requirements are met in the document attached by the tenderer under section [4.4.2](#_4.1.2_Technical_proposal) of this tender document.

## **Criterion 4**

The Working Group Lead for Agriculture **should** have the following qualifications and skills: **At least five different policies, action plans or similar documents** produced relevant for the area of agriculture, sustainable food systems and rural development.

Meriting is:

a.) 3 points for 7 or more documents developed.

b.) 2 points for 6 documents developed.

c.) 1 point for 5 documents developed.

d.) 0 points for less than 5 similar documents developed.

The tenderer **must** pronouncedly state how the set requirements are met in the document attached by the tenderer under section [4.4.2](#_4.1.2_Technical_proposal) of this tender document.

## **Criterion 5**

Expert Rural Development and Agriculture **should** have the following qualifications and skills: **At least five years** of proven experience with working with public administration at all levels, capacity building, awareness raising or similar, related to the sector.

Meriting is:

a.) 3 points for 7 years or more of adequate experience.

b.) 2 points for 6 years of adequate experience.

c.) 1 point for 5 years of adequate experience.

d.) 0 point for less than 5 years of adequate experience.

The tenderer **must** pronouncedly state how the set requirements are met in the document attached by the tenderer under section [4.4.2](#_4.1.2_Technical_proposal) in the tender document.

# **Evaluation model**

SEI will adopt the most economically advantageous tender based on the evaluation model below.

For this procurement the SEI will use the enumeration model in percent:

The enumeration model in percent (%) is based on each tender's tender sum and lists this with a quality shortage supplement. This means that the tenders sum is adjusted in the evaluation model according to the award criteria. For example, a low score on an award criterion results in a corresponding addition to the sum price in the model. The result is a comparison price where the tender with the lowest comparison price is the winning tender. The tender sum in this contract is the Tenderer's total price stated under point 4.5.

SEI will call for interviews if two or more tenderers have the same lowest comparison price.

# **Annexes**

Annex 1\_Overview of the BiH SuTra Programme

Annex 2\_Tender Tasks, Timeline and Deliverables

Annex 3\_Technical Proposal

Annex 4\_Breakdown of Work Days and Price

Annex 5\_Transion Plan Template

*The SEI awaits your tender with great interest.*

Kind regards

Name Last name: Saša Solujić

Section/Unit: SEI

Phone: +46 70 301 8292

E-mail: sasa.solujic@sei.org